

2018 National Preferred Formulary Update



Building on our momentum: 2018 formulary updates



National Preferred Formulary — FY 2017 Savings to State of Delaware

\$3,963,723

in FY2017 savings tied to formulary exclusions

95
TOTAL EXCLUSIONS

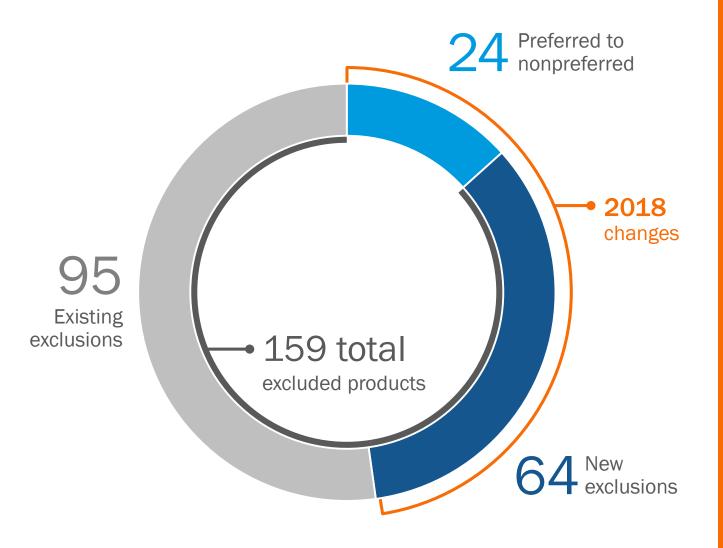
3.1%
MEMBER IMPACT

10.6%

MEMBERS PURSUED A CLINICAL EXCEPTION



2018 NPF status changes



MEMBER IMPACT

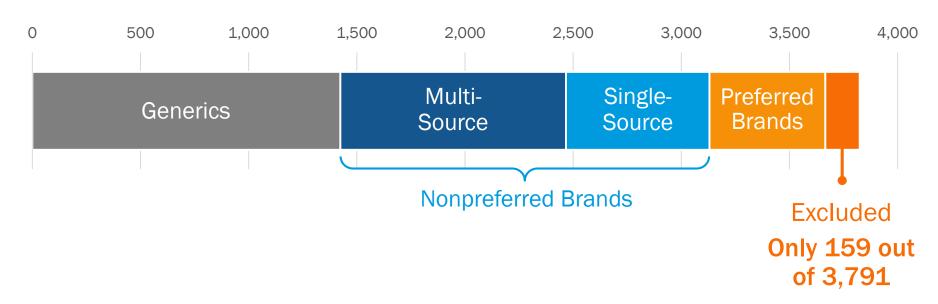
0.91%

(902 patients)
Preferred/
nonpreferred
to excluded

0.12% (122 patients) Preferred to nonpreferred

Reducing costs and preserving clinically appropriate options

NPF 2018 — TOTAL MARKET PRODUCTS





Savings achievable by excluding **ONLY 4%** of products including **46 MULTI-SOURCE BRANDS**

New 2018 NPF exclusions

	Medications	
Therapy classes	Exclusions/ Member Impacts	Alternatives
Granulocyte Stimulants Blood cell Deficiency	Neupogen/2 patients	Granix, Zarxio
Narcotic Analgesics (Oral) Pain/inflammation	Opana ER (withdrawn from market)/7 patients Oxycodone HCL ER/21 patients	hydromorphone ER, morphine sulfate ER, oxymorphone ER, Hysingla ER, Nucynta ER, Oxycontin
Ophthalmic NSAIDs Ophthalmic conditions	Nevanac/3 patients	bromfenac sodium, diclofenac sodium, ketorolac, tromethamine, Ilevro, Prolensa

New 2018 NPF Exclusions

	Medications	
Therapy classes	Exclusions/ Member Impacts	Alternatives
Parathyroid Hormone Osteoporosis	Forteo/9 patients	alendronate sodium, ibandronate sodium (oral & IV), risedronate sodium, zoledronic acid, Tymlos
Phosphate Binders Kidney Disease	Fosrenol/1 patient Renagel/1 patient	sevelamar, Phoslyra, Velphoro
Epinephrine Auto-injector Anaphylaxis	epinephrine auto- injector (by A-S Medications, Impax, & Lineage)/142 patients	epinephrine auto-injector (by Mylan), Epipen, Epipen Jr.
Estrogen Vaginal Disorders	Femring/1 patient	Estradiol patches/tablets, yuvafem, Estrace cream, Estring, Premarin cream/tablets

New 2018 NPF exclusions

	Medications	
Therapy classes	Exclusions/ Member Impacts	Alternatives
Glaucoma	Timoptic/4 patients	timolol maleate, betaxolol HCL, levobunolol HCL, Alphagan P, Combigan
Irritable Bowel Syndrome Gl disorders	Trulance/13 patients	Amitiza, Linzess
Gastrointestinal Heartburn/ulcer disease	Aciphex Sprinkles/1 patient Prevacid Solutab/19 patients Protonix Susp/3 patients	esomeprazole, lansoprazole, omeprazole, pantoprazole, rabeprazole, Nexium Packets

Multi-Source brand exclusions - new for 2018

The generic equivalent of these brand-name medicines are covered under your plan. FDA approved generic medicines meet strict FDA standards and contain the same active ingredients as their corresponding brand-name medicines, although they may have a different color or shape.

ABILIFY	LEXAPRO	SEROQUEL, SEROQUEL XR
ACIPHEX	LIBRAX	SINGULAIR
ADDERALL	LIDODERM	STRATTERA
ANDROGEL 1%	LOVENOX	TIKOSYN
ANUSOL-HC	LUNESTA	TOBI SOLUTION
ATACAND, ATACAND HCT	MINASTRIN 24 FE	TRIBENZOR
AZOR	NASONEX	VALIUM
BENICAR, BENICAR HCT	PLAQUENIL	VALTREX
BUPAP	PLAVIX	VYTORIN
CYMBALTA	PREVACID	WELLBUTRIN SR
CYTOMEL	PRISTIQ	XANAX, XANAX XR
EFFEXOR XR	PROTONIX	XENAZINE
IMITREX	PROVIGIL	ZEGERID
INDERAL LA	PROZAC	ZETIA
INTUNIV	PULMICORT RESPULES	ZOLOFT
		ZYFLO CR

2018 Preferred to Non-Preferred Changes

	Medications	
Therapy classes	NonPreferred/ Member Impacts	Preferred Alternatives
Anticoagulant	Pradaxa/39 patients	Eliquis, Xarelto
Insulins Diabetes	Basaglar Kwikpen/20 patients	Lantus Solostar, Levemir Flextouch, Toujeo Solostar, Tresiba Flextouch
Ophthalmic Anti- inflammatory	FML S.O.P./5 patients	dexamethasone sodium phosphate, fluoromethalone, prednisolone sodium phosphate, Lotemax
Skin Conditions	Condylox 0.5% Gel/7 patients	podofilox, imiquimod

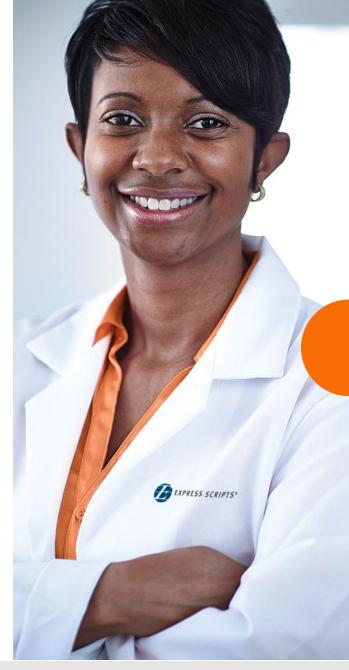
2018 Preferred to Non-Preferred Changes

	Medications	
Therapy classes	NonPreferred/ Member Impacts	Preferred Alternatives
Prostate Cancer	Lupron Depot/1 patient	Eligard, Firmagon
Rectal Disorders	Proctofoam-HC/35 patients	hc pramoxine, pramcort
Cancer	Trexall/5 patients	methotrexate
Vitamins & Minerals	Vitafol-OB/1 patient	generic prenatal vitamins

2018 Preferred to Non-Preferred Changes

	Medications	
Therapy classes	NonPreferred/ Member Impacts	Preferred Alternatives
Pain/Inflammation	Zorvolex/5 patients	diclofenac potassium, diclofenac sodium
	Additionally 6 drugs will move from non-preferred to preferred status on 1/1/18 for a positive impact for 28 patients for State of Delaware	

Communications plan



EARLY AND ONGOING ALERTS

Robust communication plan



Announcement letter or email

Notifies members of 1/1 not-covered status



Reminder email

Reminds members of 1/1 not-covered status



Outbound call

More info



RapidResponse letter

When member tries to fill an excluded product

OCT '17

NOV

DEC

JAN '18

ONGOING in 2018



Provider notification

Faxes to top prescriber and network pharmacy



Provider reminder

Faxes to top prescriber and network pharmacy



Provider alerts

Point-of-care and point-of-sale exclusion messages